

| Harbor Insurance Marketing, Inc.<br>Life/Annuities/Pensions | Deferred Annuities | <b>SPIA</b> | Term Life | Accidental Death | <b>EZ App</b> | ROP Term | <b>Universal Life</b> | <b>Guaranteed UL</b> | <b>Non-Med Life</b> | <b>Indexed UL</b> | <b>Simplified Issue Life</b> | Guaranteed Issue Life | Sub-Standard | Table Shave | SPUL | SPWL | Par Whole Life | Whole Life | <b>Pension</b> | <b>Final Expense</b> | <b>Life/LTC Combo</b> |
|---|--------------------|-------------|-----------|------------------|---------------|----------|-----------------------|----------------------|---------------------|-------------------|------------------------------|-----------------------|--------------|-------------|------|------|----------------|------------|----------------|----------------------|-----------------------|
| <b>American General Life^</b>                               | X                  | X           | X         |                  |               | X        | X                     | X                    |                     | X                 |                              |                       | X            |             |      |      |                |            |                |                      |                       |
| <b>American National^</b>                                   | X                  | X           | X         |                  |               |          | X                     | X                    | X                   | X                 |                              |                       |              |             |      |      | X              | X          | X              |                      |                       |
| <b>American National (ANTEX)^</b>                           |                    |             |           |                  |               |          |                       |                      |                     |                   |                              |                       |              |             |      |      |                |            |                | X                    |                       |
| <b>Assurity Life^</b>                                       | X                  |             | X         | X                | X             |          | X                     |                      | X                   |                   | X                            |                       |              |             |      | X    | X              | X          |                | X                    |                       |
| <b>Aviva Life &amp; Annuity^</b>                            | X                  |             | X         |                  |               |          | X                     | X                    |                     | X                 |                              |                       | X            | X           |      |      |                |            |                |                      |                       |
| <b>Banner Life</b>  |                    |             | X         |                  | X             |          | X                     | X                    |                     |                   |                              |                       |              |             |      |      |                |            |                |                      |                       |
| Columbian Financial Group                                   |                    |             |           |                  |               |          |                       |                      |                     |                   |                              | X                     |              |             |      |      |                |            |                |                      |                       |
| Exceptional Risk Advisors                                   |                    |             |           | X                |               |          |                       |                      |                     |                   |                              |                       |              |             |      |      |                |            |                |                      |                       |
| <b>Fidelity Life^</b>                                       |                    |             |           | X                | X             | X        | X                     |                      | X                   |                   | X                            |                       | X            |             |      |      |                |            |                |                      |                       |
| <b>Foresters</b>  |                    |             | X         |                  |               | X        | X                     | X                    | X                   |                   |                              |                       |              |             |      |      |                |            |                | X                    |                       |
| Industrial Alliance Pacific (IAP)                           |                    |             |           |                  |               |          | X                     |                      |                     |                   |                              |                       |              |             |      |      |                |            |                |                      |                       |
| ING (Life)  |                    |             | X         |                  |               | X        | X                     | X                    |                     | X                 |                              |                       |              |             |      |      |                |            |                |                      |                       |
| ING (Annuities)   | X                  | X           |           |                  |               |          |                       |                      |                     |                   |                              |                       |              |             |      |      |                |            |                |                      |                       |
| <b>Legacy Estate Maximizer^</b>                             |                    |             |           |                  |               |          |                       |                      |                     |                   |                              |                       |              |             |      | X    |                |            |                |                      |                       |
| Lincoln Financial (Life)                                    |                    |             | X         |                  |               |          | X                     | X                    |                     | X                 |                              |                       | X            | X           |      |      |                |            |                |                      |                       |
| <b>Lincoln Financial (MoneyGuard)^</b>                      |                    |             |           |                  |               |          |                       |                      |                     |                   |                              |                       |              |             |      |      |                |            |                |                      | X                     |
| MetLife Investors   |                    |             | X         |                  |               |          | X                     | X                    |                     |                   |                              |                       | X            |             |      |      | X              | X          |                |                      |                       |
| North American (NACOLAH)                                    | X                  |             | X         |                  | X             | X        | X                     | X                    |                     | X                 |                              |                       |              |             | X    |      |                |            |                |                      |                       |
| Presidential Life   | X                  | X           |           |                  |               |          |                       |                      |                     |                   |                              | X**                   |              |             |      |      |                |            |                | X                    |                       |
| Protective Life   | X                  | X           | X         |                  | X             |          | X                     | X                    |                     |                   |                              |                       | X            |             |      |      |                |            |                |                      | X                     |
| Sagicor Life  | X                  |             | X         |                  |               | X        |                       | X                    | X                   | X                 | X                            |                       |              |             |      | X    |                | X          |                | X                    |                       |
| SBLI - Savings Bank Life                                    |                    |             | X         |                  |               |          |                       |                      |                     |                   |                              |                       |              |             |      |      |                |            |                |                      |                       |
| Symetra Life^   | X                  | X           |           |                  |               |          |                       |                      |                     |                   |                              |                       |              |             |      |      |                |            |                |                      |                       |
| Transamerica Life   | X                  |             | X         |                  |               |          | X                     | X                    |                     | X                 | X                            |                       |              |             |      |      | X              | X          | X              | X                    |                       |
| <b>United Home Life</b>                                     |                    |             | X         | X                |               | X        |                       |                      | X                   |                   | X                            | X*                    | X            |             |      |      |                | X          |                | X                    |                       |
| <b>United of Omaha</b>                                      | X                  |             | X         |                  |               |          | X                     | X                    | X                   |                   | X                            |                       | X            |             | X    |      |                | X          |                |                      |                       |
| <b>Washington National</b>                                  |                    |             | X         |                  |               |          |                       |                      | X                   |                   |                              |                       |              |             |      |      |                |            |                | X                    |                       |
| <b>West Coast Life^</b>                                     | X                  |             | X         |                  | X             |          | X                     | X                    |                     |                   |                              |                       |              |             |      |      |                |            |                |                      | X                     |

\*Virtually Guaranteed Issue - \*\*Guaranteed Issue

Core Companies & Products in **Red**

^Premier Carrier Partners